

## **CAREER OPPORTUNITY**

To support our growth strategy, we are looking for dynamic, results-oriented professional with strong credentials and relevant work experience to fill the following positions:

## **BRANCH MANAGER THIKA**

Reporting to the Chief Manager Operations & Branches, the incumbent will be responsible for achievement of business targets and effective management of branch operations within the regulatory framework and the Bank's policies and risk guidelines.

## **Main Duties:**

- Ensure Branch profitability through growth of loans and commissions.
- Business planning and growth (deposits and loans) as well as customer growth and retention
- Management of risks- ensure internal controls, physical security of cash and ensure overall adherence to the laid down policies at his/her Branch.
- Implementation of the staff targets and ensuring that the Branch targets are met.
- Staff Management- maintain staff discipline, supervision, training, coaching and development.
- Ensure that all required branch reconciliations are done accurately and in a timely manner.
- Ensure Good Customer Service at the branch at all times to ensure member satisfaction and retention.
- Assist the marketing team to identifying and forwarding customer need to aid in developing attractive products & Services.
- Enhancing loan recoveries to ensure low Branch PAR
- Controls the utilization of and ensuring proper maintenance and custody of all assets at the branch.
- In liaison with operations/ finance department, ensure adequate branch liquidity and that there is enough cash at all paying points.
- Management information reporting and integrity
- Profit improvement and cost management.

## Minimum qualification and experience required:

- Undergraduate University Degree in a related field
- Minimum 5 years' working experience in a Banking environment, with demonstrated achievements in Business development, Branch Operations, Credit Management, 3 of which should be at a management level.
- Proficiency in computer use including MS Office tools and banking systems, preferably T24
- Knowledge of Banking and Business Operations: Well round knowledge of ALL the Bank's operations and processes and excellent knowledge of Bank policies and procedures
- Risk Management: Ability to anticipate and mitigate risk by implementing appropriate Risk
  Management Policies for the Bank
- Audit Standards and Legislations: Good knowledge of International Accounting and Audit Standards, and Legislations



- Compliance and Regulatory Framework: Top notch understanding of the regulatory issues, reporting and operational requirement as provided by CBK, KRA, KIB, etc.
- Conceptual and Analytical Skills: Ability to quickly grasp and understand systems and keen to detail.
- Technology Skills: Knowledge of computerized banking applications and spreadsheets
- Credit Skills- Good Knowledge of personal and business credit underwriting and portfolio management.

If you believe that you have the required qualifications and experience to fill in the above position, kindly send your detailed resume together with a cover letter clearly indicating current remuneration to reach the undersigned by April 23, 2024:

Head of Human Resources Credit Bank PLC, P.O. Box 61064-00200, Nairobi

Email: <a href="mailto:hr@creditbank.co.ke">hr@creditbank.co.ke</a>

Only short-listed candidates will be contacted.